

The CETAC-WESTerner

Celebrating 15 Years of Serving SMEs

Autumn 2009



CETAC-WEST Helping Entrepreneurs Deliver New Environmental Technologies

By Norma Ramage



Ron Woodward, Chairman

"CETAC-WEST delivers a powerful network, business support and business skills to SMEs in the energy and environmental sector. CETAC-WEST is a very important part of the Alberta technology commercialization fabric by building a stronger innovation culture in Alberta, the "Silicon Valley" of sustainable technology."

Small and medium-sized business enterprises (SMEs) are the engines of both the provincial and Canadian economies. According to Industry Canada, in 2008, approximately 98 per cent of all Canadian businesses had fewer than 100 employees. These companies employed 48 per cent of the private sector labour force and created over 50 per cent of the new jobs in Canada. SMEs also spend significantly more on research and development as a percentage of revenues than larger companies.

Despite these impressive statistics, Canadian entrepreneurs continue to face major challenges in transforming their innovative ideas and products into viable and sustainable companies. Entrepreneur Sean Frisky faced an uphill battle in 1998 when he started a one-man company to market new soil-remediation technology. Today, Regina-based Ground Effects Environmental has 35 employees, markets internationally and is embarking on a major expansion of its product lines.

Seasoned Advice

Frisky created a successful business thanks to hard work, vision and help from a number of organizations whose mandate is to assist SMEs in commercializing their products and technologies. One of the organizations that played a key role in helping Frisky build his business is CETAC-WEST, which this year celebrates 15 years of working with over 1,000 entrepreneurs across Western Canada, assisting them in successfully bringing their innovative environmental technologies to market. It does this by offering seasoned advice in a wide range of areas, including accounting, financing, marketing and business planning.

Helping SMEs Succeed

Like many other clients, Frisky was referred to CETAC-WEST by another organization with the same mandate of supporting SMEs to develop their innovative ideas and bring them to the marketplace, in this case the Industrial Research Assistance Program (IRAP),

an arm of the National Research Council of Canada (NRC). Joan Barichello, Executive Director of NRC-IRAP West, says "Frisky's experience was typical of how these organizations co-operate and complement each other. We all have the common goal of helping SMEs succeed. The number of challenges for SMEs is so large that no one organization alone can help these firms solve the many problems that they face."

Once he contacted CETAC-WEST, Frisky was matched with experienced mentors. These mostly volunteer mentors are themselves former or current business owners and senior corporate executives who offer entrepreneurs their real-world knowledge and experience.

Walter Kmet, who spent 44 years with the ATCO Group, retiring as the managing director of ATCO Structures, began volunteering as a mentor four years ago and continues to give generously of his time. In addition to working one-on-one with aspiring entrepreneurs, Kmet attends CETAC-WEST's annual Entrepreneur to CEO Workshop and many of the frequent round tables the organization hosts annually, a task that he estimates takes four weeks of his time every year. "I do this because I think it is a worthwhile effort on CETAC's part to increase the number of small businesses and start-up companies. These SMEs provide long-term success for this province."

Kmet says that thanks to their experience in the corporate world, the dozen or more business people who work as CETAC-WEST mentors have a wealth of important contacts to share with their clients, giving them an avenue into business. "We give them the names of people they can talk to who can help them."

"Unparalleled" Network

Together, the mentors and their contacts create what CETAC-WEST CEO Joe Lukacs calls an "unparalleled business network," which he describes as one of the most important assets CETAC-WEST offers its clients. "We are very connected to industry because we have all actually worked in industry," explains Lukacs, who himself spent over three decades in the senior ranks of the energy and environmental sectors.

The real world experience of these mentors and industry contacts differentiates CETAC-WEST from other commercialization organizations, says Hermann Kramer, a CETAC-WEST client and president of wire line service company Hotwell Canada Ltd. "The people at the other commercialization organizations have PhDs and other degrees and that's great when you're dealing with science and technology.

CETAC-WEST is about passing along business wisdom these people learned the hard way. They give you the business knowledge you don't learn in school."

"Mini-MBA Program"

All that knowledge and experience is on display at CETAC-WEST's week-long Entrepreneur to CEO Workshops. Kramer, who has attended the workshop twice, describes it as "a mini-MBA program," adding "these people give a week of their time without pay to give back to the industry and do public good. That says a lot about the philosophy of CETAC."

Denzil (Denny) Doyle, founder and chairman of Ottawa-based technology consulting firm Doyletech Corporation, agrees that this network of experienced business people is a unique and an important asset for CETAC-WEST clients. "Networking takes time and one of the key roles CETAC plays is making that networking more accessible."

Doyle is a strong proponent of the importance of SMEs, not only as economic drivers, but also as a source of economic diversification, saying, "Diversification usually happens as a result of finding and exploiting new technology."

NRC-IRAP's Barichello agrees, adding, "SMEs are very nimble, agile and innovative. They can respond quickly to a changing marketplace."



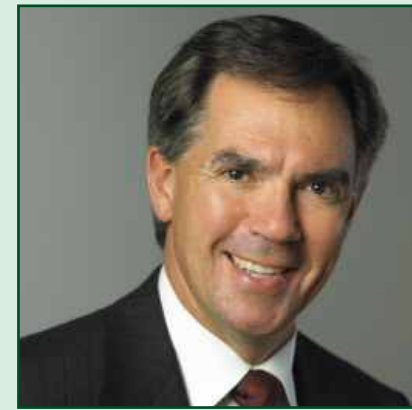
B.J. Seaman, Director

"CETAC-WEST and Joe make a difference, a very important difference, in nurturing young start-ups, bringing to them a large business network, mentor-ing, helping them survive and grow, and making an important contribution to economic diversification in Alberta."

As CETAC-WEST looks back at 15 years of helping SMEs grow and prosper in the environmental and energy sectors, it is also looking to the future, not only working with new clients, but also continuing to assist long-time ones like Sean Frisky: "Joe Lukacs and CETAC-WEST still provide a wealth of knowledge. I still work closely with them and I will in the future." 

Sponsors Recognize Effort of CETAC-WEST

Government at all levels and various organizations and corporations recognize the contributions CETAC-WEST has made to small and medium-sized enterprises (SMEs). Following are some of their comments.



Hon. Jim Prentice,
Minister of Environment Canada

"The Government of Canada congratulates CETAC-WEST for its continued success in innovative solutions to environmental and industrial challenges. The success of this effort will bring improvements not only for our environment and the private sector's bottom line but prospects for new jobs and the growth of small and medium-sized enterprises in the environmental sector of Canada's economy. Congratulations again on your anniversary and all the best for continued success of this effort."




Hon. Ed Stelmach, Premier of Alberta

"CETAC-WEST remains committed to helping transform green concepts into feasible commercial goods and services that benefit the economy and the environment. Our government appreciates CETAC-WEST's role in supporting small and medium-sized enterprises engaged in technology and commercialization towards viable environmental products. Your organization can be proud of its mandate and what it has accomplished to date, as well as excited and optimistic about what the future holds."



Joan Barichello,
Executive Director, NRC-IRAP West

"Congratulations to Joe Lukacs and his team at CETAC-WEST for 15 years of hard work to improve innovation and technology commercialization in the environment sector in Western Canada. Your strong engagement in helping small and medium-sized enterprises succeed is an important contributor to the economic wealth of the West." 

CETAC-WEST Guiding Businesses Toward Success for 15 Years

A major measure of CETAC-WEST's achievements over the past 15 years is found in the success of the many small and medium-sized businesses it has helped. There are too many success stories to feature all of them here. In recognition of CETAC-WEST's 15th anniversary, we feature 15 firms CETAC-WEST has helped in various ways.

Sulphur Experts International Inc.



John Sames, President
Sulphur Recovery Efficiency
Over \$10 million/year revenue
Over 40 employees
Founded 1997

Sulphur Experts International Inc. is focused on the efficient operation of sulphur recovery plants in oil and gas applications and has gained a worldwide reputation as the leader in process knowledge and plant evaluation. Sulphur Experts offers engineering consulting and testing services, training and software around the globe. Expansion into Amine and Energy product-lines has allowed the company to move into other areas of the refinery and gas plant.

GLR Solutions Ltd.



Doug Lee (right)
2009 Entrepreneur of the Year
Micro Bubble Flotation
Over \$15 million revenue
20 employees
Founded 2001

GLR Solutions Ltd. develops, manufactures and supplies patented floatation and filtration technologies for the treatment of produced water in the oil and gas industry. GLR's technologies are now in use in most major oil-producing countries throughout the world.



New Energy Corporation Inc.



Clayton Bear (left) and Bob Moll
Underwater Vertical Axis Hydro Turbine
Over \$500,000/year revenue
Over 5 employees
Founded 2003

New Energy Corporation Inc. manufactures in-stream power generation products that convert the energy within water currents into electricity. The company has introduced 5, 10 and 25 kw Encurrent power generation systems to the market and is scaling up its core technology to provide 125 and 250 kw models. These larger models enable the construction of in-stream power generation plants with capacities of up to 5 MW.



From the Entrepreneur workshop, round table advisory sessions, to just being there to listen, CETAC's unique approach has been an immense help to us. Their guidance and support have given us the means to push through some difficult times and now we have a real chance to become a profitable successful venture.

New Energy Corp. Inc. – a 6-year client

EPT Inc.



Peter Dufresne Jr. (left)
Industrial Fluid Management
Over \$3 million/year revenue
Over 10 employees
Founded 1995

EPT Inc.'s technologies are purifying lubricants used throughout the world at some of the largest power stations and on the largest gas and steam turbines. EPT's filter technology eliminates the common problems associated with turbine lubricants and fluids. Conventional purification techniques only remove particulate or water contamination while EPT's products also remove soluble oxidation byproducts and degraded lubricant additives. EPT's products allow turbine users to run trouble free for the life of their lubricants.

Canadian Mat Systems Inc.



Shawn Beamish
Temporary Structural Foundations
Over \$10 million/year revenue
Over 50 employees
Founded 2002

Canadian Mat Systems Inc., with offices in Edmonton; Anchorage, Alaska; Saudi Arabia and Indonesia, is a leading manufacturer of temporary structural foundation panels commonly called "Mats". These panels are used to support operational activity in areas of low weight bearing soil conditions. The result of a strong R&D program Canadian Mat has a range of patented products from conventional steel and wood Rig Mats to a variety of composite iterations, the C-Lock Interlocking Mat System, Composite Bridges and the first fully suspended Fibre Reinforced Polymer Composite Raised Drilling Platform.



CETAC has brought a wealth of knowledge and facilitated great peer relationships. The opportunity to access the resources available through CETAC has elevated my business acumen significantly. I make better business decisions because of CETAC's influence.

Canadian Mat – a 5-year client

Intrinsic Environmental Sciences Inc.



Dr. Gordon Brown
Environmental Toxicology
Over \$8 million/year revenue
Over 50 employees
Founded 1988

Intrinsic Environmental Sciences Inc. is a science-based consulting firm specializing in providing expert advice to a wide range of clients on toxicology issues related to human health, the environment and regulatory affairs. Services offered include ecological risk assessments, contaminated site assessment as well as toxicology and hazard assessment.

We received valuable business mentoring over the years from CETAC and its associates. There is no doubt that CETAC's guidance and advice over the years has definitely contributed to the success of our company – our revenues have quadrupled since '98 and our gross margin has been close to 50%. Thanks a ton CETAC-WEST!

Intrinsic Environmental Sciences – a 15-year client

Global Analyzer Systems Ltd.



Brian Rosentreter and Brodie Biggar
Continuous Emissions Monitoring Systems
Over \$750,000/year revenue
4 employees
Founded 2007

Global Analyzer Systems Limited (GASL) provides assistance to Continuous Emissions Monitoring System (CEMS) owners in all aspects of compliance with the Alberta regulations. This includes calibration, repair, technical assessments, system modifications, quality assurance plans, and regulation interpretation. GASL also provides custom CEMS and data acquisition packages.

CETAC has been instrumental in the startup and operation of the company. They have offered guidance and support every step of the way, and continue to help us grow. Their thoughtful financial terms were a breath of fresh air to us. Over the years, they have been great mentors and advisors and we are very grateful to have been taken under their wing.

Global Analyzer Systems Ltd. – a 2-year client

Earth Care Products



Anthony Greaves (left)
Jack Yanitski (right)
Sphag Sorb Organic Absorbent
Over 5 million/year revenue
Over 5 employees
Founded 1990

Earth Care Products is the manufacturer of SPHAG SORB, a 100 per cent natural organic absorbent made from peat moss. Earth Care Products distributes Sphag Sorb through authorized distributors located in Canada, USA, Australia, The Netherlands, Scotland, Spain, Nigeria, Brazil, Chile, Ecuador, Uruguay, Korea and Japan. Sphag Sorb is used for spill clean up, initial spill response, work site safety spill preparedness and soil remediation/reclamation.



CETAC has helped by putting all aspect of business into perspective from manufacturing, to marketing to distribution. CETAC has provided assistance in understanding the relationship between these aspects and setting up an internal company structure. New business is very fortunate to have the availability of an organization like CETAC to help.

Earth Care – a 12-year client

Environmental Refuelling Systems Inc.



Todd and Scott Van Vliet (right in photo)
2008 Entrepreneur of the Year
Fuel Storage and Dispensing Facilities
Over \$50 million/year revenue
Over 45 employees
Founded 2005

Environmental Refuelling Systems Inc. (ERS) specializes in supplying fuel storage, dispensing facilities, logistics and support for all the fuel needs of the construction, mining and forestry industries. The company's expertise is in providing the dispensing facilities, which allow owners to control fuel inventories and monitor fuel usage.



The workshop provides, in a practical open forum, mentoring and networking. CETAC acts as a bridge across the valley of death from which many startup companies never emerge.

Environmental Refuelling Systems – a 4-year client

Ground Effects Environmental Services Inc.



Sean Frisky
In-situ Soil and Water Remediation Equipment
Over \$5 million/year revenue
Over 35 employees
Founded 1998

With over 70 different technologies for in-situ remediation, Ground Effects Environmental Services Inc. is one of Canada's largest manufacturers of environmental remediation equipment, specializing in technologies for soil and groundwater clean-up. Ground Effects is also leading the way in developing new systems to remove volatile organic compounds from sites.



CETAC continues to amaze me with the breadth of contacts and business knowledge to help me grow my business effectively.

Ground Effects Environment Services – a 10-year client

Hotwell Canada Ltd.



Hermann Kramer (left) and John Hull (right)
Cased Hole Data Logging
Over \$3 million/year revenue
Over 10 employees
Founded 2004

Hotwell Canada Ltd. specializes in cased hole data logging by providing wireline services to the oil and gas industry. Since introducing the pulsed neutron neutron tool to the Canadian market, Hotwell Canada has established a reputation within the oil and gas industry as one of the pre-eminent cased hole data logging companies.

I am not sure if we would be here today if not for the help of CETAC. I continually learn business skills and wisdoms in the Entrepreneur to CEO retreats that benefit our company. We also benefit from the CETAC business network and their many other services, including advisory boards, strategy meetings and mentors.

Hotwell Canada – a 3-year client

Ener-West Geo-Energy Services Inc.



Dale Bateman (right)
Geothermal Heating and Cooling Systems
Over \$4 million/year revenue
Over 15 employees
Founded 2003

With offices in Calgary and Kelowna, Ener-West Geo-Energy Services Inc. designs, installs and provides consulting for geothermal systems across Western Canada. To date, the company has successfully installed or designed nearly 400 geothermal heating and cooling projects, including a recently completed 93-unit housing subdivision project in Fort McMurray and a current residential subdivision project in the McKenzie Towne area of Calgary.



CETAC-WEST's involvement has been invaluable and critical to assist us to remain in business and allow us to continue to grow. Through the mentoring process, networking opportunities and technology demonstration assistance that CETAC has provided. We have been able to fill the gaps in our "business knowledge" and have been able to learn as we move along. The flexible fee structure allowed us to receive this much-valued advice without putting more strain on our operation.

Ener-West Geo-Energy Services Inc. – a 5-year client

Prairie Plant Systems Inc.



Brent Zettl
Biopharmaceuticals
Over \$4 million/year revenue
Over 20 employees
Founded 1988

Prairie Plant Systems Inc. (PPS) specializes in plant-made pharmaceuticals, nutraceutical, agricultural and environmental restoration markets. PPS developed a plant-based biopharmaceutical technology that combines strict genetic containment, accelerated plant growth and unrivalled environmental control. Products include Cannimed medicinal marijuana as well as Prairie-hardy fruit trees and seed potatoes.

Hood Group



Don Quist (left, front, with Hood Group staff)
Environmental and Downstream Refining and Processing
Over \$11million/year revenue
Over 70 employees
Founded 1992

The Hood Group consists of Hood Tech and Hood Engineering. With a focus on plant reliability and efficiency, Hood Tech's team ("Hoodlums") improves clients' bottom line by reducing energy consumption and improving equipment uptime. Hood Engineering's work has primarily focused on providing solutions to clients that meet their environmental goals and initiatives. In both 2008 and 2009, Hood was recognized by the Queens Centre for Business Venturing as one of the Best Small and Medium Employers in Canada (22nd in the Top 25 in 2008 and 5th in the Top 50 in 2009).

The Workshops put on by CETAC have provided me and others at Hood with excellent growth, learning and networking opportunities.

Hood Group – a 12-year client



Eco-Efficiency – An Unequivocal Success Story



"Eco-Efficiency is good for the business, good for the environment and good for Albertans."

Joe Lukacs
President & CEO
CETAC-WEST

Over the past eight years, CETAC-WEST's Eco-Efficiency Program clearly has shown energy conservation can benefit both business and the environment.

With backing from Environment Canada, Natural Resources Canada, Alberta Environment, Alberta Energy and Western Diversification, the program remains a key element of CETAC-WEST's 15-year success story. The Eco-Efficiency Program has revealed how prudent and more efficient use of energy in upstream oil and gas (UOG) processing and distribution can measurably lower production costs while reducing greenhouse gas (GHG) emissions.

Firms, industry and governments will measure the Eco-Efficiency

Program's success in terms of dollars gained and unreleased emissions. The figure on this page shows the projected economic value through the application of the Energy Efficiency Program to the upstream oil and gas industry.

These forecasts flow from a series of integrated audits by multi-disciplinary teams contracted by CETAC-WEST to assess energy use at 16 Alberta UOG processing facilities, including gas plants of varying size and design. Beginning in 2002, results from these integrated audits provided the underpinnings for five CETAC-WEST Fuel Gas Efficiency Workshops. The latter were each attended by up to 100 participants from government and the UOG sector – including field-operations personnel – as well as representatives of service providers and consultants involved with the audits.

Savings identified via the audits at selected facilities also apply to varying degrees to Alberta's approximately 50 large sour-gas plants, hundreds of sweet-gas plants and field operations.

The consulting and supplier firms making presentations on eco-beneficial processes and technologies at Fuel Gas Efficiency Workshops often were veterans of other CETAC-WEST programs.

Many had participated in CETAC-WEST's annual Entrepreneur to CEO Workshops geared to guiding small and medium-sized eco-businesses (see elsewhere in this publication).

CETAC-WEST President and CEO Joe Lukacs explains: "From the start, there have been clear synergies between the Eco-Efficiency Program and other CETAC-WEST efforts to help innovative people with good eco ideas that can be turned into successful business propositions."

A further benefit of the Eco-Efficiency Program is the opportunity it provides to develop new clean technologies and products for export beyond Alberta and Canada.

In addition to linking innovative entrepreneurs and fuel-gas efficiency, the Eco-Efficiency Program's integrated audits have fostered development of 17 Fuel Gas Best Management Practices (BMPs). Sponsored by the Canadian Association of Petroleum Producers, these BMPs are accessible on CAPP's website.

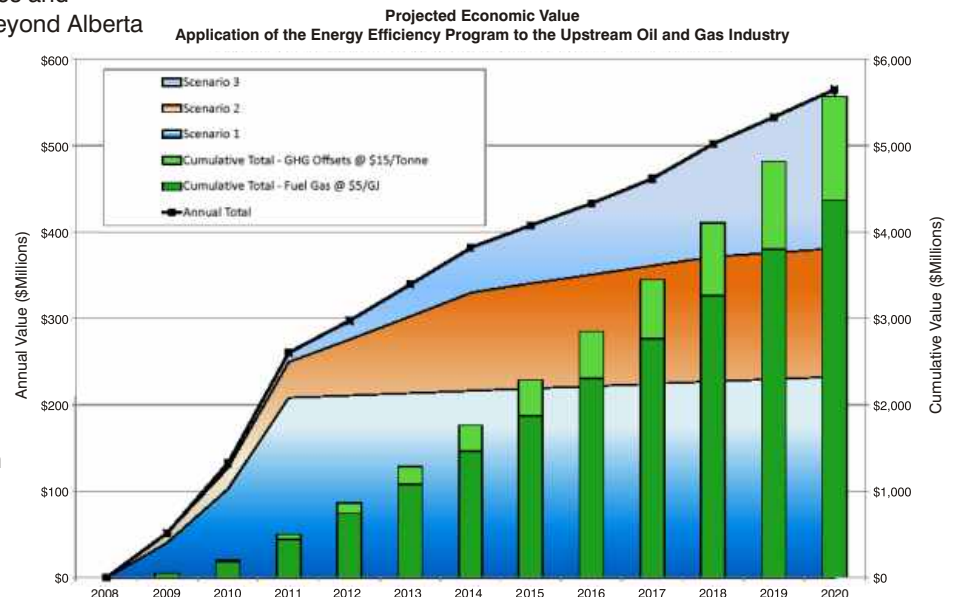


"I want everyone to walk away from the Eco-Efficiency Workshop as a new-found evangelist for energy efficiency improvement. Start spreading the word and start taking some of the passion out of here."

Joanna Williams

By adopting the most readily implemented BMPs, the UOG sector would conserve 10 per cent of current fuel gas it uses and reduce Alberta's GHG emissions by several megatonnes per year. Over 10 megatonnes of emission reductions are achievable through a more aggressive application of the BMPs. That same effort also would cut annual UOG fuel-gas significantly in the next decade.

"You can compare saving that much fuel gas," notes Joe Lukacs, "to the annual output of a fairly major Alberta gas field."



Thanks for Your Support!

CETAC-WEST's success over the past 15 years has been made possible by the voluntary contribution and assistance of our many friends, colleagues, industry peers and clients. We are pleased to list the names of some key individuals and associated organizations that have supported CETAC-WEST as it helped small and medium-sized businesses get started, grow and prosper. Thanks to all.

Marian Adams, City of Calgary; Bert Backman-Beharry; Ken Baker, Kestrel Research Inc.; Joe Barraclough, Environmental Service Association of Alberta; Dale Bateman, Ener-West Geo-Energy Services; Shelley Bates, Infinity Water; Lorne Bates, Infinity Water; BC Environmental Industries Association; Shawn Beamish, Canadian Mat Systems; Clayton Bear, New Energy Corporation Inc.; Todd Beasley, MinMiner Technologies Inc.; Paul Beauchemin, EnviroChem Services; Ken Bell, E3P Technologies; Ben Bertrand, Innovequity Inc.; Brodie Biggar, Global Analyzer; Roman Bilak, Terralog Technologies; Rebecca Bjuström, NRC-IRAP; Jim Blair, Alberta Basic Industries Ltd.; Ray Boeyenga, OPT; Nicholas Boswell, NGR Energy; Jim Bowhay, Total Fluid Solutions; John Brodner, K-light Recycling; Keith Brown, Mentor; Gord Brown, Intrinsic Environmental Inc.; Bob Burton, Canam Services; Mike Carten, Sustainable Energy Technologies; Marco Castro-Wunsch, Timberworks Dev.; Kirstin Castro-Wunsch, Cleanit Greenit Composting; Joe Cattani, NRC-IRAP; Allan Chambers, Alberta Research Council; Joe Chowaniec, Environmental Service Association of Alberta; Fred Claridge, WorleyParsons; Alan Clark, Challenger Filtration Ltd.; Louise Clarke, Shearwind; Douglas Clay, Canada Revenue Agency; Trina Comartin, Pure Element Environmental Solutions; Rob Comartin, Pure Element Environmental Solutions; Walter Cool, NRC-IRAP; Larry Cooper, Saskatchewan Instrumentation Ltd; Bob Corbet, Access Analytical Labs; Mike Curry, Curry Industries; Tadeusz Dabrowski, WorleyParsons; Wouter d'Ailly, Simple Solar; Heather Davie, H-Lee Corporation; Paul de la Bastide, Mycologic; Steve De Maio, Connacher Oil and Gas; Mario de Souza, EA-RTH Systems; Walt DeBoni; Craig d'Entremont, NRC-IRAP; Peter Dickey, Stratus; Don Diddick, Environmental Compliance; Ben Dombowsky, Eneray Sustainable Structures; Stuart Douglass, Coanda Water Intakes; Cam Dowler, REM Technologies; Ian Dowsett, First Response Emergency; Peter Dufresne, Environmental & Power Technologies; Wilfrid Dumonceaux, Dexon Canada Manufacturer; Craig Eastman, EFC-CORP; Len Edwards, Nextron Corporation; Sean Frisky, Ground Effects; Art Froese, Art Froese and Associates; Stuart Gammell, Jurassic Oil & Gas; Peter Gammell, Watershed Corp.; Will Gibson, Acoustic Vision Technologies Inc.; Ray Gillard, Road Badger; Thomas Glynn, Kelltech Ltd.; Vern Graham, Produced Water; Anthony Greaves, Earth Care Products/Sphag Sorb; Sam Gust, TRIP Energy Services; Cheryl Gust, TRIP Energy Services; Jan Guy, Magnesium Services (Canada) Inc.-MSI; Hal Hamilton, Mentor; Jerry Hanna, Clear Flow Consulting Inc.; Kurt Hansen, Green Inc.; Warren Hardy, Hardy Enterprises; Ed Hardy; Phil Harris, Haritec; Alexander (Butch) Harvey, Wind Smart/MLH Global; Maureen Hill, City of Calgary; Oleh Hnatiuk, Mentor; Ed Hoffman, Edventures; Quinn Holtby, Katch Kan; Mark Holton, Innovequity Inc.; John Hull, HiFi Engineering; Franco Imbrogno, GAS Analytical; Tom Jackman, Simple Solar; John Jackson, Mentor; Jason Janus, Firebox Energy Systems Ltd.; Peter Jardine, World Biofiber Technologies; Norm Jede, Alberta Finance and Enterprise; Marilyn Johnson, Setsale Inc.; Manuel Jorge, Energy Wall; John Jorgensen, Mentor; Victor Juchymenko, Great Northern Power Corp.; Henry Kamphuis, GEM Inc.; Roy Kanten, Shell Canada Ltd.; Jerry Keller, Alberta Environment; Fady Khaled, Nova 5 Robotics; Walter Kmet, Mentor; Russell Kossowan, TR3 Energy; Nina Kostyukjevych, Tesseract Technologies Inc.; Alexander Kostyukjevych, Tetra Seis; Hermann Kramer, Hotwell Canada Ltd.; Walter Krawclaw; Les Lang, The Brimrock Group Inc.; Gord Latos, GDL Innovations; Paul Layte, Alberta Research Council; Tang Lee, University of Calgary; Doug Lee, GLR Solutions; Blaine Lee, LeeMartin and Associates; Rod Leland, RCL Environmental Group; Xiamei Li, Alberta Research Council; Les Little, Alberta Energy Research Institute; Murray Lonseth, Simple Solar; George Lowe, MEI Resources; Bren Luce, OTB Oil Field Technologies; Rolf Lueck, Rockland Scientific; John MacDonald, The Brimrock Group Inc.; Diane Malley, PDK Projects; Manitoba Environmental Industries Association; Roger Mann, Break Away Drilling & Blasting; Richard May, Myotis Wireless; Bruce McArthur, Tesera; Dermot McCaw, Total Fluid Solutions; Dennis McCoy, Mentor; Len McKeary, Ultrafab; Greg McLean, Cavendish Investment; C. Jeanne Milne, Art of Hardware; BJ Min, Trium Environmental; David Mitchell, Town of Vulcan; Terry Moffatt, Sirius Products Inc.; Bob Moll, New Energy Corporation Inc.; Wayne Monney, Xergy Processing Inc.; Neil Montgomery, Crostek Management Corp.; Terry Moore, Kelltech Ltd.; Marvin Nakonechny, Progressive Seeds; Dan O'Connor, Orion Projects; Sharon Odegard, Comfort Pak Canada; Jim O'Keefe, Renewable Ideas; Maria Orenstein, Habitat Health Impact; Russ Pahl, Pahl's Preventative Maintenance; Joe Pate, Enviro Energy Int.; Ronald V. Peiluck, Scope Waterscapes; Dave Picard, Clearstone; Yvon Picot, MEI Resources; Lawrence Pinter, Pinters & Associates; Dennis Prince, DS Prince Consulting Ltd.; Ron Quick, Sustainable Ventures; Don Quist, Hood Group; Jeff Rhodes, RnR Energy Ltd.; David Romanow, FWS Construction; Brian Rosentreter, Global Analyzer; Terry Ryan, Burton Cabinets; Brian Salter, Dyanamics Energy; John Sames, Sulphur Experts; Gerry and Mary Samide, Sameng; Court Sandau, Trium Environmental; Sujit Sarkar, ACS Engineering; Mike Searth, Alberta WaterSMART; Laurie Schramm, Saskatchewan Research Council; Carol Scott, LORAC Bus. Services; Bob Sellars, Sellars Financial; Bill Sewall, TCB Welding and Machining; David Shaw, Klaris Corp.; Kae Shummoogum, Enviro Rentals/Gasonics; Greg Shyba, Alberta Research Council; Kim Sigurdson, Aboriginal Cogeneration Corp.; Rod Sikora, Keyera; David Sippel, Canterra Seeds; Lynda Skene, Genesis Projects Corp.; Sheri Smith, Smith Industries; Rod Smith, Smith Industries; Larry Sparks, Canyon Jet Safaris; Gordon Sparks, Vemax Management Inc.; Homer Spencer, Seal Well Inc.; Ben Spooner, ALIVE; John Squarek, Oasis Energy; Al Stan, Stanton Lake Estates; Alex Starosud, Double A Technologies; John Stoddart, Ener-West Geo-Energy Services; Rolf Stokhuyzen, NRC-IRAP; Adam Sumel, Sonic Environmental Solutions Inc.; Greg Sutton, TINY Eye; Al Swanson, Mentor; Peter Sydoruk, Biofuel Canada; David Synnott, Beverly Resources; Mitch Taylor, Rocky Mountain Fence; Jack Taylor, Foxhole Evacuation Systems; Doug Taylor, The LEA-DRS Program; Peter Theodore, Panaoco Energy Services; Gerry Thorp, MicroTech Well Logging & Wellsite Consulting Ltd.; Don Thurston, Selkirk Portfolio Management Inc.; Jim Todd, Crostek Management Corp.; Gary Tomlinson, Agri-Green Biodiesel; Don Towson, D.E. Towson & Associates; Terry Trofimuk, New Paradigm; Grant Trump, ECO Canada; Jenny Tyler, Innovation Air Quality; Alex Umnikov, Alberta Advanced Education and Technology; Michael Urban, Urban Wafer Co.; Todd Van Vliet, Environmental Refuelling; Scott Van Vliet, Environmental Refuelling; Maury Van Vliet, Environmental Refuelling Systems; Michael Van Walleghem, NaftaNet Global Network; Monica Varga, NRC-IRAP; Brian Varney, Synergoes; Rick Vermeesch, Maxxam Analytics Inc; Tony Vetro, Precision Machinery; Marc Vincent, Prometia; Dan Violini, SAIT; Steve Vossos, Alberta Advanced Education and Technology; Al Wakelin, Sensor Environmental; Shawn Ward, Break Away Drilling & Blasting; Reg Warkentin, Sounder Technologies Inc.; Jeff Wearmouth, Tallon Energy Corp.; Garnette and Dan Weber, Itracks; Steve Wheaton; Joanna Williams, Shell Canada Ltd.; Walter Wilson, QX Enviro Products; Fabian Wolk, Rockland Scientific; Thomas Wunderlin, Arctic Green Energy; Jack Yanitski, Earth Care Products/Sphag Sorb; Frank Zahner, Accurata; Brent Zettl, Prairie Plant; John Zhou, Alberta Research Council

For more about CETAC-WEST check: www.cetacwest.com

CETAC-WEST is a private-sector, not-for-profit corporation established in 1994 by Environment Canada and supported by the Alberta and Federal Governments.

#420, 715 - 5th Ave SW
Calgary, Alberta, Canada T2P 2X6

Tel: 403-777-9595 Fax: 403-777-9599
cetac@cetacwest.com

